

Special Interest Articles:

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Warm hello to all our school uniform shops, hope everyone enjoyed their Easter/Term break. It's that time of the year again to send in your indent orders for back to school uniforms for October 2011.

Indent Ordering for 2011

Just a friendly reminder to get your Mr. Charles indent orders in by the end of June 2011 to receive your 5% discount. What is Indent Ordering? Let us explain it for you. Indent ordering is offered to schools who order uniforms from overseas. These comprise of orders over and above 250 of one style, be it polo's, culottes, sport shorts, track pants, track tops, dresses etc. If you're new

to this process of Indent ordering and not sure what the school has ordered previously Deane is ready and on hand to help with what you may need. Mr. Charles has been helping many schools with this style of ordering for quite some time. Once you have decided that you are going to order in our Indent intake we offer you a saving of 5% discount. To get this discount you need

to have paid for the stock within 30 days of receiving it. It's as simple as that. Need to know more don't hesitate to ask our Sales Reps or just call us on 1800 810 182.

Please email your order to admin@mecharles.com.au

Market Survey

Here at Mr. Charles we are always looking to improve our services for all our customers and have come

up with a short Market Survey for you to complete and return to us in the Reply Paid

envelope provided. Your feedback would be greatly appreciated as we hold customer service in a high regard.

Mr. Charles 2011 Supply Agreement

We would like to take this opportunity to thank all those schools that have completed our new supply agreement for 2011.

Please don't hesitate to call if you have any questions regarding our new supply agreement or how these charges will affect your school, I have included the main changes for your reference.

Freight charges have been

increase from \$12.00 to \$15.00 due to increases that our freight companies have passed onto us.

We changed our trading terms from 30 days to 28 days. **Please note that a 2.5% late payment fee will be incurred after this period unless you contact us to make other arrangements.**

We can now supply your Invoices, Statements and

Sales Order Confirmations electronically, just add your email address on the supply agreement.

Please send your completed supply agreement to the below reply paid address:

Reply Paid 84014

Mr. Charles, Unit 4,12-20 Lawrence Drive, Nerang, QLD, 4211



Flexi-waist Trousers and Shorts

Have you heard about them? Have you seen them?

They are the new style of Trousers and Shorts we mentioned last year. They have taken over our old style of trousers. We have had a huge response to this style and we have now made them a standard item in our warehouse. If you have not seen them let us know and we can send you a sample for you and your

committee to have a look at. They come in all our standard colours (e.g., Melange Grey, Charcoal, Midnite, Grey, Bone etc.) Sizes range from 62 to 122cm. The price is very competitive. Ask us for a quote for your school.

Head Office News

We would like to welcome two new team members this year to Mr. Charles, Shereen and Sara. Shereen will be handling all our accounts while Sara will be heading up the design and production department. Bec is now officially on maternity leave to add a new addition to her family and is due end of May 2011. We wish her the best of luck; during her absence

Shereen will be happy to assist you in any enquires. Please forward your orders to admin@mrcharles.com.au or fax to 07 5527 3930

To let you know in advance the Factory will be closed for the month of June 2011, office will still be operational during this time. Our Reps Dave and Deane will still be

contactable at this time. Please have your orders in well before this time as this will affect the delivery date.



School Bags

Features:

- * Water repellent, yet still breathable
- * High quality, Non-tear, polyester fabrics, zips
- * Ergonomic EVA molded back for greater comfort & support
- * Chest & waist strap for extra support
- * Laptop compartment and loads more features.

Talk to us about getting a sample to you to look at there are two sizes.

Free Call: 1800 810 182